

Jeremy Gardner

National Director

City of London Investment and Development



Current Responsibilities

Jeremy Gardner is a National Director in the City Investment team with a specialism in redevelopment and refurbishment situations. He is currently providing advice to clients in respect of the development of commercial sites, joint venture proposals, refurbishment, change of use opportunities and asset management to optimise value of existing properties.

Experience

Jeremy Gardner has 23 years experience in Central London as both Agent and Principal. Current clients include Land Securities, CEG, The Drapers' Company, The City of London Corporation, Resolution Properties, Deutsche Bank, Kato, JP Morgan, UBS and NAMA. Previously he was Strategic Property Director at the City of London Corporation with overall responsibility for the strategic, asset and property management of two Central London Estates with a total value of £900 million and an annual rent of £34 million per annum. This role included personal responsible for a selection of major and high profile transactions, and devising and implementing new initiatives, including revising the organisation's ground lease structures, targeted site assembly to provide expansion room for major City occupiers in the City fringe, and property support for SMEs.

Recent instructions include options analysis for Land Securities at their Arundel Great Court property, a 400,000 sq ft existing property with consent for 750,000 of mixed use, where all options from a basic refurbishment to major redevelopment were analysed prior to executing an agreed strategy; providing asset strategy advice to NAMA on a major regeneration scheme on the eastern edge of the City including planning strategies, refurbishment, redevelopment and change of use potential; strategy analysis for Kato, a Japanese industrialist, on Bush House at Aldwych, let to the BBC until the end of 2012, where again a full feasibility of all property options was analysed and recommendations made; and site disposals including 1 Park Place in Canary Wharf for Bank of Ireland and 28 Great Tower Street, EC3 for the City of London Corporation.

Positions

Jeremy has been a National Director at Jones Lang LaSalle for 5 years. Previously he was Strategic Property Director at City of London Corporation for 11 years, and prior to that in the Corporate Asset Valuation Team at BNP Paribas Real Estate (formerly Weatherall Green & Smith).

Education and Affiliations

Jeremy has a first class degree (BA Hons) from Cambridge University and has been a qualified member of the Royal Institution of Chartered Surveyors since 1990.